



## Foster Farms Clarification of CN and Whole Grain Rich

As a manufacturer of meat and meat alternate products, Foster Farms products that bear the CN label have been submitted and approved by the AMS. The CN label is the defining document for ounce equivalent meat/meat alternate and ounce equivalent grains for the product. By approval to use the CN box, the AMS has verified that the product meets all standards for Whole Grain Rich including non-creditable grain limits as well as any meat/meat alternate serving information. Each of our CN approved SKU's has a unique CN number and date printed on the approved product's case label. All of our CN labeled products meet the current AMS CN standards.

The USDA has set standards for the release of information about CN Labeled products that will affect the way Foster Farms can comply with requests from local bidding agencies regarding product information on CN Labeled products.

Foster Farms will no longer (as of the date of the USDA modification 2/21/12) provide "Product Analysis Worksheet Forms" on **any** CN Labeled products. Foster Farms will provide a copy of the appropriate product case label with a watermark that will read; **"Copy not for documenting Federal Meal Requirements"** and we will be removing/redacting the Federal Inspection Legend.



The USDA web address to direct any questions regarding CN labeling from local bidding agencies is: [http://www.fns.usda.gov/cnd/cnlabeling/copying\\_labels.htm](http://www.fns.usda.gov/cnd/cnlabeling/copying_labels.htm)

Here are several additional links for further information on the noted topics to help answer questions that you might have:

The documentation referenced in the following resource guide published by the USDA *is not* relevant for products that bear the CN box as the CN label is the defining document.  
<http://www.fns.usda.gov/sites/default/files/WholeGrainResource.pdf>

Please refer to the following link to the USDA Q&A for documenting meal requirements:  
<http://www.fns.usda.gov/cnlabeling/frequently-asked-questions-copying-federally-inspected-product-labels-bidding-process>

Any Foster Farms product that is breaded, has a tortilla or is battered and does not bear a CN label is not Whole Grain Rich as defined by the AMS and is therefore not eligible as part of a reimbursable meal for the School Lunch Program (SLP) and School Breakfast Program (SBP). Therefore, Foster Farms is not in a position to provide CN equivalency forms (Product Formulation Statements) for these products.

**NOTE: For entities that fall under the CAFPP or SFP meal programs, we will provide additional documentation.**

Foster Farms will continue to provide forms for Non CN labeled *meat only* products such as Poultry Franks, Sliced Turkey products, Poultry Bologna, Turkey Ham, Turkey Pastrami, Turkey Breast, and Chicken Strips.

**The CN Food Buying Guide is the definitive source of information for Product Analysis Worksheet form requests for single ingredient RTC product. Therefore, Foster Farms will not provide information for these types of requests. The Food Buying Guide can be found at:**  
<http://www.fns.usda.gov/tn/food-buying-guide-for-child-nutrition-programs>

If you have any questions, please feel free to contact your Foster Farms Sales Representative.