HOIBeverage

Our variety of hot beverages are designed to exceed the industry standard, delivering the flavors your customers demand and the profitability you seek.



Diamond Crystal Brands is a leading supplier of branded and private label hot beverages and beverage condiments.



As America's coffee culture has become adventurous and sophisticated, consumers seek ways to elevate their coffee experience.



Specialty coffee (both hot and iced) has seen 22% GROWTH in consumption over the past two years.

35% OF CONSUMERS say they are interested in seasonal flavors like peppermint and pumpkin cappuccinos





BULK HOT BEVERAGE MIXES

| Product | Item # | Pack |
|---|--------|---------|
| HOUSE BLEND® Cappuccino & Hot Cocoa | | |
| PUMPKIN SPICE CAPPUCCINO | 40572 | 6/2 lb |
| PEPPERMINT MOCHA CAPPUCCINO | 50208 | 6/2 lb |
| CINNAMON NUT CAPPUCCINO | 50232 | 6/2 lb |
| HAZELNUT CAPPUCCINO | 50211 | 6/2 lb |
| ALMOND AMARETTO CAPPUCCINO | 50207 | 6/2 lb |
| ENGLISH TOFFEE CAPPUCCINO | 50218 | 6/2 lb |
| FRENCH VANILLA CAPPUCCINO | 50210 | 6/2 lb |
| ORIGINAL CAPPUCCINO | 50206 | 6/2 lb |
| HOT COCOA | 50251 | 12/2 lb |
| 2 SHOT™ Cappuccino | | - 4 |
| MOCHA CAPPUCCINO | 50248 | 6/2 lb |
| COFFEE SHOPPE® Cappuccino & Hot Cocoa | | |
| ENGLISH TOFFEE CAPPUCCINO | 40552 | 6/2 lb |
| FRENCH VANILLA CAPPUCCINO | 40545 | 6/2 lb |
| SWISS MOCHA CAPPUCCINO | 40556 | 6/2 lb |
| ORIGINAL CAPPUCCINO | 40544 | 6/2 lb |
| HOT COCOA | 40794 | 6/2 lb |
| CAFÉ DELIGHT™ Latte, Cappuccino, Hot Cocoa, & Froth | | |
| SPICED CHAI LATTE | 50325 | 6/2 lb |
| WHITE CHOCOLATE CARAMEL CAPPUCCINO | 50203 | 6/2 lb |
| FRENCH VANILLA CAPPUCCINO | 30045 | 6/2 lb |
| FRENCH VANILLA DELUXE CAPPUCCINO | 30001 | 6/2 lb |
| ORIGINAL CAPPUCCINO | 30000 | 6/2 lb |
| HOT COCOA | 26003 | 12/2 lb |
| PREMIUM HOT COCOA | 50240 | 12/2 lb |
| PREMIUM HOT COCOA | 50217 | 6/2 lb |
| FROTH | 50400 | 8/12 oz |
| PREMIUM FROTH | 50320 | 12/1 lb |



In addition to coffee based drinks, operators are innovating hot beverages like cocoa, which appeal to both kids and kids-at-heart.

Seasonally flavored hot chocolate and cocoa bursting with fun garnishes are a natural offshoot of the craft movement that's influencing the specialty beverage category.

34% OF CONSUMERS are likely to order Hot cocoa for breakfast

SINGLE SERVE HOT BEVERAGE MIXES

| Product | Item # | Pack |
|---|--------|--------------|
| CAFÉ DELIGHT™ Cappuccino, Hot Cocoa, & Spiced Cider | | |
| SPICED CIDER | 50259 | 6/40/0.75 oz |
| FRENCH VANILLA CAPPUCCINO | 30231 | 6/25/23 g |
| HOT COCOA | 50254 | 6/50/1 oz |
| DELUXE HOT COCOA | 50260 | 6/50/1 oz |
| NO SUGAR ADDED HOT COCOA | 50238 | 3/50/0.53 oz |

MINI MARSHMALLOWS

| Product | Item # | Pack |
|-------------------------------|--------|---------|
| CAFÉ DELIGHT™ COFFEE TOPPINGS | | |
| MINI MARSHMALLOWS | 58890 | 24/4 oz |
| MINI MARSHMALLOWS | 58995 | 6/4 oz |



All products contain no partially hydrogenated oils' (PHOs)

Source: Technomic Inc., Food-Away-From-Home Beverage Marketplace 2017 Source: Datassentials Food Bytes: Non Alcoholic Beverages 6/2015

