

Bring Fresh Ideas to the Table this Season

BASIC AMERICAN FOODS

BAF.COM/SIDEWITHPROFIT

Seasonal Sells! Consumers say

"seasonal"on the menu enhances their opinion flavor.*

GARLIC, SAGE & OLIVE OIL MASHED

SWEET POTATO HUSHPUPPIES w/ SPICY MUSTARD DIP

Prep 30 min. • Cook 40 min. Yield 150, servings

1 pch	Potato Pearls® EXCEL® Sweet Potato Mashed	
4 lb	Corn bread mix (add water only mix)	
2 qt	Water, hot (170° F - 190° F)	
1 lb	Bacon, cooked, finely chopped, bacon fat reserved	
1 ¹ /2 cup	Eggs, lightly beaten	
1 cup	Green onions, thinly sliced	
IUSTARD DIP		

- 3 cup Sour cream 11/2 cup Spicy brown mustard
- ³/₄ cup Honey ¹/₄ cup Lemon juice
- **1.** Heat fryer to 325° F.
- 2. Combine corn bread mix and Potato Pearls EXCEL Sweet Potato Mashed in a large mixing bowl.
- 3. Stir in hot water until mixture is evenly moistened and let batter rest for 10 min.
- 4. Add eggs, bacon, reserved bacon fat and green onions.
- Scoop batter, in batches, into fryer with a #40 (¾ oz.) scoop and fry until golden brown, about 4 min., turning once during cooking. Place hushpuppies onto paper towels or brown paper to drain.
- For the sauce, combine sour cream, mustard, honey and lemon juice in a medium bowl and whisk until smooth. Serve immediately.

What Makes a Special So Special?

Here are some tips to make your next special live up to the name.

APPEAL TO COMFORT AND VARIETY

Put a fun new twist on a classic recipe with local ingredients and trending flavors.

FOCUS ON VALUE

Consumers want great quality at a reasonable price. It's easy to add value to a taste-tempting side dish with just a few mix-ins.

TELL A STORY

Highlight the uniqueness of seasonal ingredients or the sourcing of local items.

Visit baf.com/sidewithprofit for more tips and recipes



ROSEMARY POTATO CAKES

Prep 10 min. • Cook 5 min. • Yield 48, half-cup servings

- 1 crtn Golden Grill® Premium Russet Hashbrown Potatoes
- 2 Tbsp Rosemary, minced Goat cheese, garnish
- 1. Refresh Golden Grill[®] Premium Russet Hashbrowns according to package directions.
- Place hashbrowns into a 4-inch deep, full-size steamtable. Sprinkle dried seasoning over potatoes and fold in.
- 3. Cover, refrigerate for service.
- Brown individual potato cakes in a well-oiled skillet at 375°-400° F for 3 to 4 min.
- 5. Top with fresh goat cheese. Serve.

APPLE & POTATO LATKE

Prep 40 min. • Cook 8 min., per batch Yield 60, servings

- 1 crtn Golden Grill® Hashbrowns, refreshed
- 1 tsp Cinnamon
- $1^{1}/_{2}$ cup Flour
 - 2 tsp Kosher Salt
 - 2 cup Liquid whole eggs
- 6 each Granny Smith apples, julienned, in lemon water, drained
- 1. Refresh Golden Grill[®] Hashbrowns, according to carton directions.
- 2. Heat flat top grill to 400° F.
- Stir cinnamon, flour and salt together in a large mixing bowl. Whisk in eggs, add hashbrowns and drained apples. Toss with hands until evenly coated.
- 4. Drop using #16 scoop onto a heavily greased flat top griddle, turning once during cooking, until crisp, about 4 min. per side. Serve immediately.

BAJA SHRIMP & BLACK BEAN BOWL

Prep 45 min. • Cook 5 min. • Yield 10, one-bowl servings

1 pkg	Santiago® Seasoned Vegetarian Black	CILANTRO GARLIC SAUCE	
	Beans, prepared	1 bunch	Cilantro
2 Tbsp	Chili powder	1 clove	Garlic
2 Tbsp	Lime juice	¹∕₄ cup	Mayonnaise
5 oz	Vegetable oil	1 Tbsp	Sour cream
2 each	Yellow onions, sliced thin	1 Tbsp	Water
2 ¹ / ₂ lb	Shrimp, peeled, deveined, arilled		Salt & pepper

- Prepare Santiago[®] Seasoned Vegetarian Black Beans according to package directions. Add chili powder and lime, stir to combine.
- Heat 1 oz canola oil in a large sauté pan or flat top grill over medium-high heat. Add onions and cook until soft and starting to brown, about 10 min. Add grilled shrimp and transfer to steamtable pan and hold warm.
- **3.** Blend cilantro, garlic, sour cream, mayonnaise, water and remaining oil until smooth. Season to taste with salt and pepper. Hold chilled for service.

Bowl assembly: In an individual serving bowl, add 1 cup chili-lime black beans, ½-cup shrimp and onion mixture and top with 1 oz cilantro-garlic sauce.

CREMA HABANERO REFRIED BEANS

Prep 10 min. • Cook 10 min. • Yield 40, half-cup servings

2 pch	Santiago [®] Refried Beans (any type), prepared
2 cup	Mexican-style crema or sour cream
1 cup	Cilantro, chopped
¹ / ₃ cup	Green onions, thinly sliced
1 Tbsp	Habanero pepper, seeded, minced*
3 tsp	Cumin, ground
1. Prepar	re Santiago [®] Refried Beans according t

- package directions in a full-sized, steamtable pan.
- 2. Fold in crema, cilantro, green onions, habanero and cumin, mixing thoroughly with a slotted spoon.
- 3. Cover and hold, about 5 min. Place in steamtable and serve.
- * Can substitute other peppers such as chipotle, jalapeno or serrano.

SESAME CHICKEN BOWL w/ ORANGE & GINGER MASHED

Prep 30 min. • Cook 25 min. • Yield 19, servings

1 pch	Potato Pearls® Smart Servings™ Low Sodium Mashed
2 Tbsp	Orange zest, grated
4 Tbsp	Ginger, fresh
	(or 2 Tbsp ground ginger)
1 gal	Hot Water (170°-190°F)
4³/ 4 lb	Chicken thigh boneless/
	skinless, cooked
2¹/ 2 lb	Green beans, cooked
2 oz	Toasted sesame seeds

- Prepare Potato Pearls[®] Smart Servings[™] Low Sodium Mashed according to package directions.
- 2. Add orange zest and ginger to potatoes, stir completely, making sure to hit all four corners. Set aside.
- 3. Cut cooked chicken thighs in half and sprinkle with sesame seeds.

Bowl Assembly: In an individual serving bowl place 1 cup orange and ginger mashed potatoes, top with green beans, then sesame chicken.

LEMON & GARLIC MASHED

Prep 20 min. • Yield 40, half-cup servings

- 1 pch Potato Pearls® EXCEL® Original Recipe Mashed Potatoes
- $\frac{1}{2}$ cup Lemon juice, fresh
- 1 Tbsp Garlic, crushed
- 2 Tbsp Parsley, finely chopped 1 tsp Pepper
- 1. Prepare Potato Pearls® EXCEL® Original Recipe Mashed Potatoes according to package directions.
- 2. Add lemon juice, parsley, garlic and crushed black pepper and mix completely using a whisk.

GARLIC, SAGE & OLIVE OIL MASHED

Prep 5 min. • Yield 40, half-cup servings

1 pch	Potato Pearls® EXCEL® Original
	Recipe Mashed Potatoes*

- 2 Tbsp Garlic, minced
- ¹/₄ cup Olive oil
- 1 Tbsp Sage, chopped chiffonade
- 1. Prepare Potato Pearls® EXCEL® Original Recipe Mashed Potatoes according to package directions. Hold hot.
- Heat olive oil over medium-low heat in a small saucepan. Add garlic and sage, cook, stirring frequently, until garlic has softened, about 10 min. (Be careful not to brown garlic). Remove from heat.
- **3.** Whisk oil mixture into prepared mashed potatoes. Place in steamtable and serve.

* May also use Potato Pearls® Premium Mashed Potatoes.



Serve Up Specials, Pile Up Profit

Boost sales with sensational, seasonal recipes from Basic American Foods. These easy-to-execute menu additions come with a sizeable serving of profits. With a few simple mix-in ingredients and no additional labor, you'll craft on-trend specials that will add freshness to your menu, SEASON AFTER SEASON.

Sides Take Center Stage

According to consumers, sides matter – they influence menu selection and value perception.

• 68% are willing to pay a premium for signature sides.*

• 36% OFTEN choose entrées based on the accompanying side.*

46% are less likely to order an entrée if it comes with a side they do not enjoy.*

Make your sides work harder with these seasonal side recipes.

* Technomic, Sides 2013

Everything You Need for Creating Profit-Building Specials Year Round VISIT BAF.COM/SIDEWITHPROFIT

Seasonally-Crafted Recipes
 Simple Promotion and Menu Tips

 Consumer Trends
 Profit Boosting Tips



BASIC AMERICAN FOODS

2185 N. CALIFORNIA BLVD., SUITE 215, WALNUT CREEK, CA 94596 BAF.COM

1955 • 2/14

Basic American Foods[™] and Smart Servings[™] are trademarks and Potato Pearls, Golden Grill, Santiago, Classic Casserole[®] and EXCEL[®] are registered trademarks of Basic American Foods.