Food Sales East is a premier Foodservice Sales Agency covering the Southeast.  We approach every customer, manufacturer & employee with honesty and integrity as the foundation of our interaction with them.  We are one of the fastest growing companies in our industry.

We are hiring a Sales Person in the Knoxville Market.  This person will be calling on Foodservice Operators to include Restaurants, Hospitals, Hotels, Colleges, Caterers, In Plant Feeders, and Healthcare Facilities.  They will also be working with Foodservice Distributors in the East Tennessee Area.  The ability to develop long term relationships with these customers is critical for success. The average tenure for Sales People with our company is over 10 years!

This is a salaried position with bonus opportunity and benefits to include medical insurance, car allowance, cell phone allowance, and 401K.

*This position will require you to make calls to operators and also work food shows and sales meetings. You will be required to submit a PTC sales plan each period in accordance with the goals and objectives set by your manager. Reporting criteria includes submitting a weekly itinerary, maintaining a key account list, filling out and turning in a monthly expense report, and reporting all qualified sales calls in CRM. Responding to email in a timely manner is required, as is maintaining equipment (including a personal or company vehicle) in clean, working order.*

*The work environment is unstructured so self-motivation is key. Some overnight travel will be required. Physical Requirements may include: lifting of boxes and equipment weighing up to 40 lbs, loading/unloading equipment and samples, carrying sample bags in and out of accounts, standing / walking up to 11 hours at a food show, driving long distances between calls.*